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OFFSHORE MEDITERRANEAN
CONFERENCE & EXHIBITION

**TRANSITION TO
A SUSTAINABLE
ENERGY MIX:**

The Contribution
of the Oil & Gas
Industry

**OMC
2017**



29-31
March 2017
RAVENNA
ITALY

OMC

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OMC 2017

OFFSHORE MEDITERRANEAN CONFERENCE & EXHIBITION

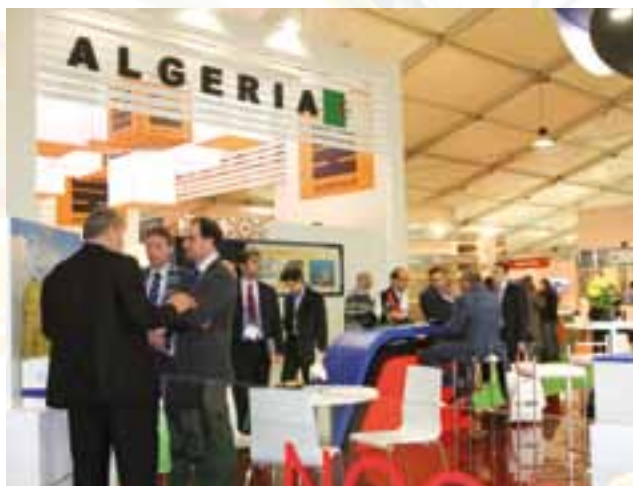
Despite the turbulence in the market, with low oil prices impacting many producers and those in the supply chain, the last OMC, held on **25-27 March**, has bucked all the trends with conference delegate registration up 10% on 2013 event.

Over three days, a wealth of industry professionals and decision-makers attended OMC to share ideas, new researches, innovations and the latest developments impacting the exploration and production activities in the Mediterranean Sea.

Critical issues covered included new technologies and equipment, advances in safety and accident prevention, enhanced recovery methods and deepwater & subsea.

Italy strives to lead the world in making onshore & offshore plants safer, through best practices and the use of integrated control systems.

INNOCENZO TITONE,
OMC 2017 Chairman



18,923 UNIQUE
ATTENDEES

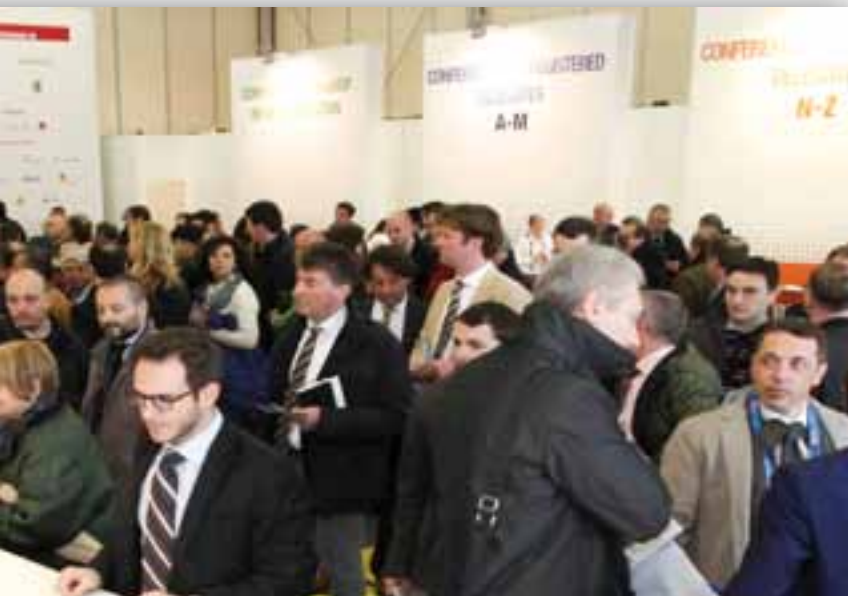
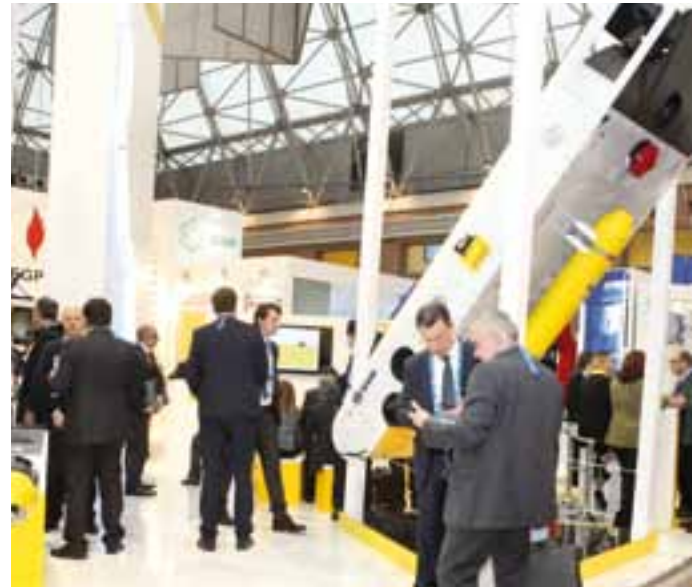
25,142 SQUARE
METERS

688 EXHIBITORS

1,285 DELEGATES

Levers to improve gas availability and reduce cost are there: untapped potential of the Levantine Basin, the exploration activity in Croatia, Greece and Albania, a great potential of internal interconnection. Italy might also play a significant role having a potential of 700 Mtoe and significant storage facility. A side benefit to attract investments of over 15 bn € in the next 4 to 5 years.

GIUSEPPE TANNOIA,
Eni Executive VP Central and South Europe Region



11
OIL/GAS
COMPANIES

- CPTDC
- EDISON
- EGAS
- EGPC
- ENI
- INA/CROSCO
- NOC LIBYA
- QATAR PETROLEUM
- SHELL
- SONATRACH
- TOTAL

5
NATIONAL
PAVILIONS

- EGYPT
- FRANCE
- CHINA
- THE NETHERLANDS
- USA

OMC EXCELLENCE IN
THE EXHIBITORS' RESULTS

86%

RATED AS EXCELLENT OR GOOD
THE VALUE OF THEIR PARTICIPATION

97%

ESTABLISHED NEW CONTACTS

99%

OBTAINED QUALIFIED LEADS

CONFERENCE FACTS & FIGURES

THE CONFERENCE

In line with its long standing tradition, OMC 2017 will gather industry experts and international thought leaders to discuss the latest trends on the industry.

The 2017 Conference will address the theme *"Transition to a Sustainable Energy Mix: the contribution of the oil & gas industry"*, including issues like Carbon Capture Storage & Utilization, the promotion of natural gas as a bridge fuel, the adoption of more efficient technologies. The Paris Cop-21 agreement and the recent decline in oil prices promise to reshape the Oil&Gas industry.

The dramatic fluctuation of the price of oil & gas works against the commitment of the industry and producing countries to maintaining the investment levels required to satisfy the projected demand.

Technological innovation and operational efficiency are key to meeting these challenges and pursuing new opportunities.

Within this framework a few panel discussions will focus on current issues from a number of angles, providing a 360 degree view to the participating audience:

- *The Resilient Oil & Gas Industry: staying competitive at low oil prices* will be the opportunity to discuss how the O&G industry, with its distinctive technological capabilities and passion for innovation, will reshape the activities to sustain production in a period of declining prices.



- *"The Mediterranean: a New Gas Hub for Europe"*. The potential of the Mediterranean Basin is seen as the driver of the cooperation in the Region. Recently signed memoranda of understanding between the stakeholders of the region are proof of the strategic role the Mediterranean will have as major supplier to Europe in the near future.

- *Low Carbon Economy and the O&G Industry*. Oil companies and contractors will outline technology solutions and measures that could ensure a greener use of energy.

OMC 2017 in Ravenna will be the right place to listen to thought-provoking lectures, be exposed to the latest trends of the industry, network with peers and, above all, contribute to build a better and more prosperous future.

312 ABSTRACTS

210 PAPERS

29 TECHNICAL SESSIONS

7 POSTER SESSIONS

3 PANEL DISCUSSION

1 COURSE ON ADVANCED SAFETY TECHNIQUES

TECHNICAL SESSIONS WILL COVER:

- OFFSHORE AND DEEPWATER TECHNOLOGIES
- MORE EFFICIENT EXPLOITATION OF EXISTING RESOURCES
- GROWING CHALLENGES IN EXPLORATION
- WELL CONSTRUCTION AND MANAGEMENT
- GAS VALORISATION
- DEVELOPING NEW TECHNOLOGIES
- PREPARING THE INDUSTRY FOR THE TRANSITION



ADVANCED SAFETY TECHNIQUES IN OFFSHORE OPERATIONS

Companies & Academia will hold a course on advanced methods for safety:

- risk monitoring and management in offshore activities (*construction, drilling and production*),
- risk identification tools,
- methods for quantitative risk evaluation,
- analysis and application to new technologies.

YOUTH @ OMC 2017

For the 5th consecutive edition OMC will dedicate ample space to Students.

SPE Italian Section contribute with a *paper contest and intrinsic motivation workshop*, hitting on two other key areas of soft skills that are of the essence for the transition from students to professionals:

- **Students of today, Professionals of tomorrow** - The contest is open to MSc and PhD students and will focus both on technical quality and on the presentation skills.

The authors of the 3 best abstracts per category will make a 15' presentation on 30th March (*using software PREZI*)

- **Intrinsic Motivation: A Business Imperative** - The Workshop will expand on a complementary area of technical competence: the passion to use competence to achieve excellent business results.

FOR CONFERENCE
REGISTRATION OPTIONS VISIT:
WWW.OMC2017.IT

PROCEEDINGS

All papers presented at OMC 2017 receive additional exposure and divulgation as they are available for sale on line at <http://shop.omc.it> as well as www.onepetro.org.



EXHIBITION FACTS & FIGURES

A WEALTH OF PRODUCTS & SERVICES ON DISPLAY AT OMC!

OMC 2015 was the record-breaking edition - in more than 22 years since being launched, this year's event has been the biggest and best ever held.



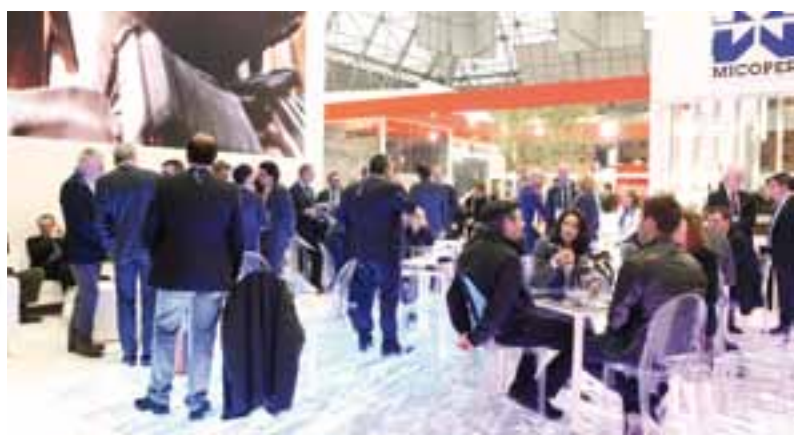
18,923 VISITORS



33 EXHIBITING COUNTRIES



7 EXHIBITING PAVILIONS





BOOK YOUR SPACE NOW

Space booking started since the closing of the last edition in March 2015 with trend-bucking results: **68% of the available area was reserved with one year to go!**

You can book the **space only area** and build your stand with a special design, or you can book the space only plus one of the available **stand building packages**.

SPACE COSTS

Space Rate	€ 410.00/sqm
Registration fee	€ 450.00/company

UPON REQUEST:

Stand Package Shell	€ 60.00/sqm
Stand Package Turnkey	€ 85.00/sqm

VAT will be added if due at the current rate.



SHELL SYSTEM:

red carpet, white walls, lighting, 1 plug, 1 table, 3 chairs, 1 cabinet, (available from 9 sqms up).



TURNKEY PACKAGE:

blue carpet, white walls, lighting, 1 plug, 1 reception desk with stool, office area partially separated with 1 table, 3 chairs, 1 cabinet, (available from 15 sqms up).



JOB FUNCTION

22%	Engineering
18%	Sales
15%	Senior Management/CEO
14%	Business Development
10%	Marketing & Communication
9%	Consulting
4%	Logistics
3%	Student
4%	Other

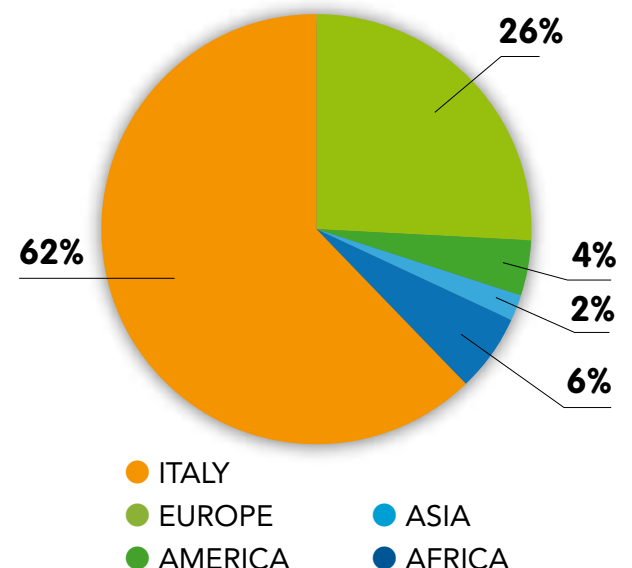
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69 VISITING COUNTRIES



RAVENNA & OMC

BOOK YOUR SPACE NOW



RAVENNA, HUB OF THE MEDITERRANEAN OIL & GAS INDUSTRY

For over **50 years** the the area of Ravenna has been the major energy district in Italy, with both hydrocarbon extraction, offshore plants and important onshore activities.

The Port of Ravenna in fact is the most important center for offshore activities in the **Adriatic Sea**. A third of the natural gas consumed in Italy is produced by plants offshore Ravenna. Also many of the companies of Ravenna born to assist the offshore oil operations have become today leaders in the global industry.

ENJOY OMC NETWORKING OPPORTUNITES

OMC Social Events are the best way to practice Ravenna hospitality and traditions: *sport, flavours, relax!*



GOLF TOURNAMENT



WELCOME COCKTAIL

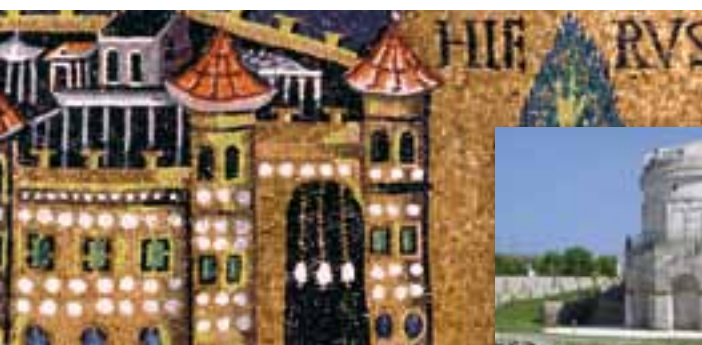


GALA DINNER

RAVENNA, TREASURE CHEST OF ART & CULTURE

Ravenna has ancient origins and a glorious past: from the beginning of the 5th century, the city has been the capital of the Western Roman Empire, and later of the Byzantine Empire and the richest heritage of mosaics in the world, preserved in *the basilicas and baptisteries of the city*, is a clear evidence of that extraordinary period.

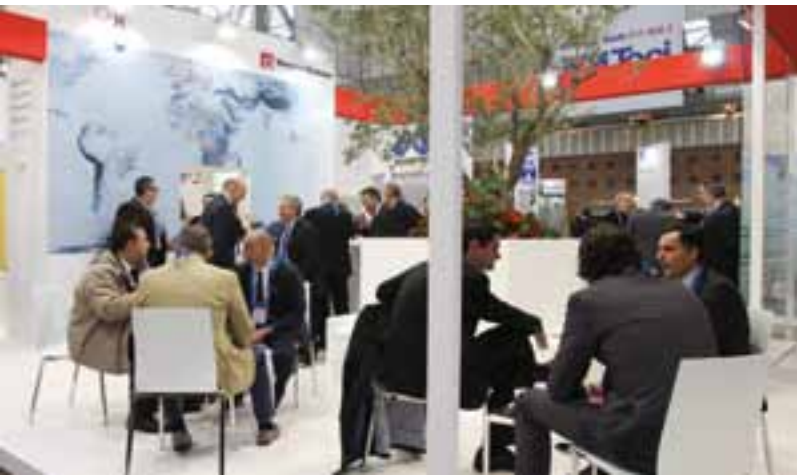
Beyond the wonderful cultural heritage and landscape Ravenna is a city full of ancient culinary specialties and welcoming hospitality: *do not miss the local wines which perfectly match with a genuine traditional cuisine!*



SPONSORSHIP: RAISE YOUR COMPANY PROFILE



Profile your brand to a dedicated audience: sponsoring is the key tool to communicate directly with the industry decision makers before, during and after the event.



Top Sponsorship Opportunities

- Social Events
- Conference Luncheons
- Conference Coffee Breaks
- Delegates Bags
- Badge & Lanyard Branding
- Visitor Shoppers



Advertising Sponsorships Options

- Conference Programme
- Exhibition Guide
- Web App
- Exhibition Route Map
- Exhibition Signage
- Conference Signage
- Online Web Banner
- Newsletter



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TO SUIT ANY BUDGET!**

Please contact the OMC team to ask for the sponsorship package details:

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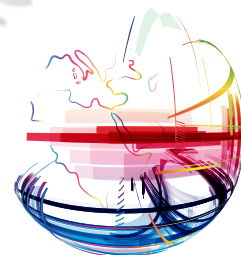
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